

Intact Financial Corporation

Supplementary Financial Information

(UNAUDITED)

Fourth Quarter 2011

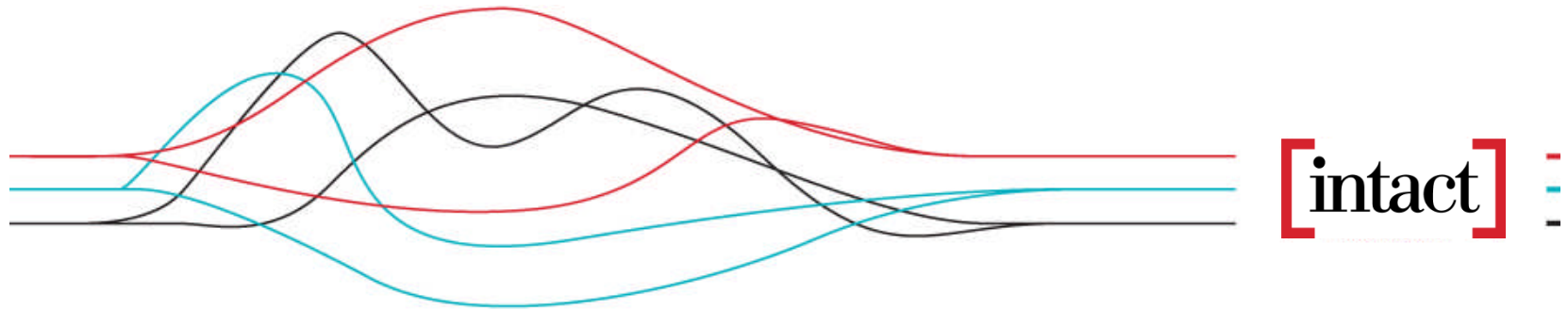




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Important notes:

- All references to direct premiums written exclude industry pools, unless otherwise noted.
- All underwriting results and related ratios exclude the market yield adjustment ("MYA"), except if otherwise noted, but include our share of results of our jointly held insurance operation.
- Catastrophe claims are any one claim, or group of claims, equal to or greater than \$5 million, related to a single event.
- The market yield adjustment (MYA) reflects the impact of changes in the discount rate applied to the company's claims liabilities, as determined by the market-based yield of the underlying assets.
- For definitions, abbreviations and comments the reader can refer to the MD&A and the financial statements.

Certain totals, subtotals and percentages may not agree due to rounding

- (1) FVTPL : Fair value through profit or loss
- (2) Direct-to-consumer DPW was restated to include GP Car and Home (Formerly Grey Power)
- (3) Adjusted earnings to common shareholders per share and adjusted return on common shareholders equity exclude the after-tax impact of integration and restructuring costs, change in fair value of contingent consideration and amortization of intangible assets recognized in business combinations
- (4) ROE, adjusted ROE and Operating return on equity (OROE) for the last 12 months are not presented for Q1 2010 to Q3 2010 as the 2009 results were not restated to IFRS. Under Canadian GAAP for those periods, ROE were 10.3%, 11.5%, 14.2%, adjusted ROE were 11.4%, 13.4%, and 14.2%, OROE were 14.8%, 11.7%, 14.1% respectively. In Q3 and Q4 2011 for the purposes of ROE, adjusted ROE and OROE, the average equity calculation has been adjusted on a pro rata basis to account for the \$921 million of common shares issued as at September 23, 2011. There were no impacts to prior comparative figures due to this adjustment.
- (5) The acquisition of AXA Canada closed on September 23, 2011. In Q3 2011, the \$3.8 million benefit from the addition of AXA Canada's underwriting results for the week ended September 30 has been reflected in Other income, net, and has been excluded from DWP, while net investment income includes \$2.1 million related to AXA Canada.

Consolidated Financial results, highlights and key ratios

(in millions of dollars except as otherwise noted - Unaudited)

Table 1

| | | IFRS | | | | | | | | | | Canadian GAAP | | | | |
|---|--|--------------|--------------|--------------|--------------|------------|--------------|--------------|--------------|--------------|------------|---------------|--------------|--------------|--------------|--------------|
| | | 2011 | | | | | 2010 | | | | | 2009 | | 2008 | 2007 | 2006 |
| # | | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Annual | Annual | Annual |
| Earnings summary | | | | | | | | | | | | | | | | |
| 1 | Underwriting income (loss) | 273 | 118 | 65 | 33 | 58 | 194 | 22 | 37 | 66 | 69 | 54 | 56 | 117 | 189 | 404 |
| 2 | Net investment income (loss) | 326 | 103 | 74 | 75 | 73 | 296 | 73 | 73 | 76 | 73 | 293 | 77 | 329 | 345 | 295 |
| 3 | Other income (loss), net | (3) | (11) | 1 | 7 | (0) | 12 | 2 | 1 | 9 | 0 | 7 | (7) | 16 | 44 | 60 |
| 4 | Net operating income - pre tax | 596 | 210 | 139 | 115 | 131 | 502 | 97 | 111 | 151 | 142 | 354 | 126 | 462 | 578 | 759 |
| 5 | Net operating income - after tax | 460 | 152 | 111 | 95 | 101 | 402 | 80 | 90 | 120 | 113 | 282 | 98 | 361 | 457 | 531 |
| 6 | Net operating income to common shareholders - after tax | 452 | 147 | 108 | | | | | | | | | | | | |
| 7 | Realized gains (losses) on FVTPL debt securities | 64 | (1) | 59 | 27 | (22) | 22 | (36) | 33 | 29 | (4) | (3) | (18) | 28 | (21) | - |
| 8 | MYA impact on claims liabilities discounting | (81) | 0 | (67) | (31) | 17 | (36) | 28 | (38) | (30) | 3 | (42) | 13 | (50) | 20 | - |
| 9 | Market yield effect | (17) | (1) | (8) | (4) | (5) | (15) | (8) | (5) | (1) | (1) | (45) | (5) | (22) | (1) | - |
| 10 | Amortization of intangible assets recognized in business combinations | (13) | (4) | (3) | (3) | (3) | (10) | (3) | (3) | (2) | (2) | | | | | |
| 11 | Integration and restructuring costs | (71) | (42) | (29) | | | | | | | | | | | | |
| 12 | Change in fair value of contingent consideration | (41) | (41) | | | | | | | | | | | | | |
| 13 | Realized gains (losses) on investments (excluding FVTPL debt securities) | 140 | (6) | 19 | 44 | 84 | 160 | 49 | 34 | 34 | 44 | (169) | 5 | (316) | 95 | 194 |
| 14 | Net income (loss) - pre tax | 595 | 116 | 118 | 152 | 207 | 637 | 136 | 137 | 181 | 183 | 140 | 125 | 124 | 672 | 952 |
| 15 | Net income (loss) - after tax | 465 | 84 | 101 | 123 | 157 | 497 | 106 | 109 | 140 | 141 | 127 | 97 | 128 | 508 | 658 |
| Key per common share measures | | | | | | | | | | | | | | | | |
| 16 | Average number of common shares outstanding (in '000) | 115,308 | 129,554 | 111,179 | 109,470 | 110,871 | 115,113 | 112,557 | 113,669 | 115,212 | 119,045 | 119,907 | 119,907 | 121,997 | 126,705 | 133,732 |
| 17 | Net operating income to common shareholders per share (in \$) | 3.91 | 1.14 | 0.97 | 0.87 | 0.91 | 3.50 | 0.71 | 0.79 | 1.04 | 0.95 | 2.35 | 0.82 | 2.96 | 3.61 | 3.97 |
| 18 | Earnings to common shareholders per share ("EPS") - Basic and diluted (in \$) | 3.96 | 0.62 | 0.87 | 1.12 | 1.42 | 4.32 | 0.95 | 0.96 | 1.22 | 1.19 | 1.06 | 0.81 | 1.05 | 4.01 | 4.92 |
| 19 | Adjusted earnings to common shareholders per share - Basic and diluted (in \$) | 4.82 | 1.14 | 1.11 | 1.14 | 1.43 | 4.37 | 0.96 | 0.98 | 1.23 | 1.20 | | | | | |
| 20 | Return on common shareholders equity - Last twelve months "LTM" | | 14.3% | 16.8% | 17.3% | 17.8% | | 16.9% | n/a | n/a | n/a | | 4.5% | 4.4% | 15.4% | 20.8% |
| 21 | Return on common shareholders equity YTD annualized | | 14.3% | 17.2% | 18.9% | 21.2% | | 16.9% | 18.0% | 19.7% | 19.7% | | n/a | n/a | n/a | n/a |
| 22 | Adjusted return on common shareholders equity - LTM | | 17.4% | 17.8% | 17.6% | 18.1% | | 17.1% | n/a | n/a | n/a | | | | | |
| 23 | Adjusted return on common shareholders equity - YTD annualized | | 17.4% | 18.5% | 19.2% | 21.5% | | 17.1% | 18.2% | 20.0% | 19.9% | | | | | |
| 24 | Operating return on common shareholders equity - LTM | | 15.3% | 14.0% | 13.6% | 14.8% | | 15.0% | n/a | n/a | n/a | | 9.2% | n/a | n/a | n/a |
| 25 | Operating return on common shareholders equity YTD annualized | | 15.3% | 14.6% | 14.4% | 15.1% | | 15.0% | 16.1% | 17.6% | 17.1% | | n/a | n/a | n/a | n/a |
| 26 | Dividend paid on common share (in \$) | 170 | 48 | 41 | 40 | 41 | 156 | 38 | 38 | 39 | 40 | 153 | 38 | 151 | 137 | 137 |
| 27 | Dividend paid per common share | 1.48 | 0.37 | 0.37 | 0.37 | 0.37 | 1.36 | 0.34 | 0.34 | 0.34 | 0.34 | 1.28 | 0.32 | 1.24 | 1.08 | 1.00 |
| 28 | Dividend paid on preferred share (in \$) | 8 | 5 | 3 | | | | | | | | | | | | |
| 29 | Dividend paid per preferred share Series 1 (in \$) | 0.25 | 0.26 | 0.23 | | | | | | | | | | | | |
| 30 | Dividend paid per preferred share Series 3 (in \$) | 0.19 | 0.26 | 0.12 | | | | | | | | | | | | |
| DPW by Distribution channel | | | | | | | | | | | | | | | | |
| 31 | Direct-to-consumer | 743 | 174 | 207 | 217 | 145 | 766 | 165 | 220 | 229 | 151 | 709 | 162 | 642 | 578 | 531 |
| 32 | Brokers | 4,356 | 1,402 | 1,020 | 1,137 | 798 | 3,733 | 895 | 985 | 1,089 | 763 | 3,566 | 849 | 3,504 | 3,530 | 3,462 |
| 33 | Total | 5,099 | 1,576 | 1,226 | 1,354 | 943 | 4,498 | 1,060 | 1,206 | 1,318 | 914 | 4,275 | 1,011 | 4,146 | 4,109 | 3,994 |
| Number of written insured risks (in thousands) | | | | | | | | | | | | | | | | |
| 34 | Personal property | 1,742 | 523 | 446 | 460 | 313 | 1,614 | 380 | 452 | 464 | 319 | 1,643 | 385 | 1,654 | 1,676 | 1,637 |
| 35 | Personal automobile | 2,723 | 778 | 676 | 756 | 513 | 2,475 | 542 | 671 | 751 | 510 | 2,455 | 535 | 2,449 | 2,514 | 2,440 |
| 36 | Commercial P&C | 294 | 107 | 61 | 71 | 56 | 243 | 61 | 59 | 69 | 55 | 236 | 59 | 234 | 234 | 234 |
| 37 | Commercial automobile | 325 | 101 | 68 | 92 | 64 | 282 | 71 | 65 | 86 | 60 | 269 | 67 | 264 | 256 | 254 |
| 38 | Total | 5,084 | 1,509 | 1,251 | 1,379 | 946 | 4,615 | 1,054 | 1,247 | 1,370 | 944 | 4,604 | 1,046 | 4,602 | 4,680 | 4,565 |
| 39 | DPW growth (%) | 13.4% | 48.6% | 1.7% | 2.7% | 3.1% | 5.2% | 4.8% | 5.4% | 5.4% | 5.2% | 3.1% | 4.5% | 0.9% | 2.9% | 2.2% |
| 40 | Written insured risks growth (%) | 10.2% | 43.2% | 0.3% | 0.7% | 0.2% | 0.2% | 0.7% | 0.2% | (0.5)% | 0.7% | 0.0% | 1.1% | (1.7)% | 2.5% | 3.3% |
| 41 | Full time equivalent number of employees | | 9,629 | 9,630 | 7,494 | 7,302 | | 7,118 | 6,911 | 7,223 | 7,118 | | 6,901 | | | |

Underwriting results

(in millions of dollars except as otherwise noted - Unaudited)

| | | IFRS | | | | | | | | | |
|-----------------------------------|------------------|--------|-------|-------|-------|-------|--------|-------|-------|-------|-------|
| | | 2011 | | | | | 2010 | | | | |
| # | | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Q3 | Q2 | Q1 |
| Direct premiums written | | | | | | | | | | | |
| 1 | Personal | 3,627 | 1,027 | 934 | 995 | 670 | 3,308 | 751 | 928 | 976 | 654 |
| 2 | Commercial | 1,472 | 549 | 292 | 359 | 273 | 1,190 | 309 | 278 | 342 | 261 |
| Net premiums earned | | | | | | | | | | | |
| 3 | | 4,880 | 1,616 | 1,121 | 1,075 | 1,068 | 4,231 | 1,092 | 1,066 | 1,055 | 1,019 |
| Total claims | | | | | | | | | | | |
| 4 | | 3,117 | 1,003 | 728 | 699 | 687 | 2,766 | 746 | 723 | 661 | 636 |
| Commissions | | | | | | | | | | | |
| 5 | | 739 | 257 | 159 | 163 | 159 | 631 | 156 | 151 | 164 | 160 |
| Premium taxes | | | | | | | | | | | |
| 6 | | 169 | 57 | 39 | 39 | 35 | 146 | 38 | 37 | 37 | 34 |
| General expenses | | | | | | | | | | | |
| 7 | | 582 | 183 | 130 | 141 | 129 | 494 | 130 | 119 | 126 | 119 |
| Underwriting income (loss) | | | | | | | | | | | |
| 8 | | 273 | 117 | 65 | 33 | 58 | 194 | 22 | 37 | 66 | 69 |
| Ratios: | | | | | | | | | | | |
| 9 | Total claims | 63.9% | 62.1% | 64.9% | 65.1% | 64.3% | 65.4% | 68.3% | 67.8% | 62.7% | 62.4% |
| 10 | Commissions | 15.1% | 15.9% | 14.2% | 15.2% | 14.9% | 14.9% | 14.3% | 14.1% | 15.6% | 15.7% |
| 11 | Premium taxes | 3.5% | 3.5% | 3.5% | 3.6% | 3.3% | 3.5% | 3.5% | 3.5% | 3.5% | 3.4% |
| 12 | General expenses | 11.9% | 11.3% | 11.6% | 13.1% | 12.1% | 11.7% | 11.9% | 11.1% | 11.9% | 11.7% |
| 13 | Combined | 94.4% | 92.7% | 94.2% | 97.0% | 94.6% | 95.4% | 98.0% | 96.6% | 93.7% | 93.2% |

Table 2

| Canadian GAAP | | | | |
|---------------|-------|--------|--------|--------|
| 2009 | 2008 | 2007 | 2006 | |
| Annual | Q4 | Annual | Annual | Annual |
| 3,121 | 714 | 3,010 | 2,962 | 2,811 |
| 1,154 | 297 | 1,136 | 1,146 | 1,183 |
| 4,055 | 1,036 | 4,039 | 3,932 | 3,827 |
| 2,836 | 674 | 2,756 | 2,604 | 2,261 |
| 573 | 145 | 636 | 641 | 675 |
| 140 | 36 | 140 | 137 | 132 |
| 452 | 126 | 390 | 361 | 355 |
| 54 | 56 | 117 | 189 | 404 |
| 70.0% | 65.0% | 68.2% | 66.2% | 59.1% |
| 14.1% | 14.0% | 15.7% | 16.3% | 17.6% |
| 3.5% | 3.5% | 3.5% | 3.5% | 3.5% |
| 11.2% | 12.1% | 9.6% | 9.2% | 9.3% |
| 98.7% | 94.6% | 97.1% | 95.2% | 89.4% |

Catastrophes by line of business

(in millions of dollars except as otherwise noted - Unaudited)

| | | IFRS | | | | | | | | | |
|---|-----------------------|--------|------|------|------|------|--------|------|------|------|------|
| | | 2011 | | | | | 2010 | | | | |
| # | | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Q3 | Q2 | Q1 |
| Catastrophes by line of business | | | | | | | | | | | |
| Current accident year claims | | | | | | | | | | | |
| 1 | Personal property | 156 | 24 | 33 | 86 | 13 | 58 | 14 | 27 | 17 | - |
| 2 | Personal automobile | 13 | 1 | 4 | 9 | 0 | 23 | 8 | 14 | 0 | - |
| 3 | Commercial P&C | 38 | 7 | 15 | 9 | 2 | 13 | 4 | 7 | 2 | - |
| 4 | Commercial automobile | 1 | - | - | 1 | - | 1 | (0) | 1 | 0 | - |
| 5 | | 208 | 32 | 52 | 105 | 14 | 95 | 26 | 50 | 19 | - |
| Changes in prior accident years claims | | | | | | | | | | | |
| 6 | Personal property | (1) | - | - | 1 | 0 | 0 | 1 | 0 | (0) | (1) |
| 7 | Personal automobile | - | - | - | - | (0) | 0 | 0 | 0 | (0) | 0 |
| 8 | Commercial P&C | (1) | (1) | - | (2) | 3 | 2 | 1 | (0) | 1 | 1 |
| 9 | Commercial automobile | - | - | - | - | - | 0 | 0 | 0 | 0 | (0) |
| 10 | | (2) | (1) | - | (1) | 4 | 3 | 2 | 0 | 0 | 0 |
| Total claims | | | | | | | | | | | |
| 11 | Personal property | 155 | 24 | 33 | 87 | 13 | 58 | 15 | 28 | 16 | (1) |
| 12 | Personal automobile | 13 | 1 | 4 | 9 | - | 23 | 9 | 14 | 0 | 0 |
| 13 | Commercial P&C | 37 | 6 | 15 | 7 | 5 | 15 | 4 | 7 | 3 | 1 |
| 14 | Commercial automobile | 1 | - | - | 1 | - | 1 | (0) | 1 | 0 | (0) |
| 15 | | 206 | 31 | 52 | 104 | 18 | 97 | 28 | 50 | 19 | 0 |
| Total claims as % of net earned premiums | | | | | | | | | | | |
| 16 | | 4.2% | 1.9% | 4.6% | 9.7% | 1.7% | 2.3% | 2.5% | 4.7% | 1.8% | 0.0% |

Table 3

| Canadian GAAP | | | | |
|---------------|------|--------|--------|--------|
| 2009 | 2008 | 2007 | 2006 | |
| Annual | Q4 | Annual | Annual | Annual |
| 79 | (2) | 77 | | |
| 5 | (1) | 19 | | |
| 30 | 2 | 17 | | |
| 1 | (0) | 1 | | |
| 115 | (1) | 115 | 26 | |
| 2 | 1 | (0) | | |
| (0) | 0 | (0) | | |
| 3 | 0 | (1) | | |
| 0 | 0 | 0 | | |
| 5 | 1 | (1) | (0) | |
| 81 | (1) | 77 | - | |
| 5 | (1) | 19 | - | |
| 33 | 2 | 17 | - | |
| 1 | (0) | 1 | - | |
| 120 | 0 | 114 | 26 | |
| 3.0% | 0.0% | 2.8% | 0.7% | |

Other income (loss), net

(in millions of dollars except as otherwise noted - Unaudited)

| | | IFRS | | | | | | | | | |
|---------------------------------|------------------------------|--------|------|------|-----|-----|--------|-----|-----|-----|-----|
| | | 2011 | | | | | 2010 | | | | |
| # | | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Q3 | Q2 | Q1 |
| Other income (loss), net | | | | | | | | | | | |
| 1 | Distribution income | 47 | 10 | 10 | 14 | 13 | 42 | 9 | 12 | 14 | 8 |
| 2 | Corporate expenses and other | (9) | (6) | 2 | 1 | (6) | (2) | 1 | (3) | 2 | (2) |
| 3 | Interest on debt outstanding | (41) | (15) | (11) | (8) | (7) | (28) | (7) | (7) | (8) | (6) |
| 4 | Total | (3) | (11) | 1 | 7 | - | 12 | 3 | 1 | 8 | (0) |

Table 4

| Canadian GAAP | | | | |
|---------------|------|--------|--------|--------|
| 2009 | 2008 | 2007 | 2006 | |
| Annual | Q4 | Annual | Annual | Annual |
| 7 | (7) | 16 | 44 | 60 |

Underwriting results by lines of business - Personal lines
(in millions of dollars except as otherwise noted - Unaudited)

Table 5

| | IFRS | | | | | | | | | | Canadian GAAP | | | | | |
|--|-----------|---------------|--------------|---------------|---------------|--------------|--------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|
| | 2011 | | | | | 2010 | | | | | 2009 | | 2008 | 2007 | 2006 | |
| | # | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Annual | Annual | Annual |
| Personal insurance | | | | | | | | | | | | | | | | |
| Direct premiums written | | | | | | | | | | | | | | | | |
| Personal auto | 1 | 2,419 | 665 | 622 | 674 | 458 | 2,236 | 494 | 626 | 665 | 452 | 2,127 | 475 | 2,057 | 2,058 | 1,969 |
| Personal property | 2 | 1,208 | 363 | 312 | 321 | 212 | 1,072 | 257 | 303 | 311 | 202 | 994 | 240 | 953 | 904 | 842 |
| Industry pools | 3 | (4) | 7 | (11) | 1 | (1) | (24) | (9) | (20) | 1 | 3 | (13) | (5) | 25 | (9) | (3) |
| Total | 4 | 3,623 | 1,034 | 923 | 996 | 669 | 3,285 | 742 | 909 | 977 | 657 | 3,107 | 709 | 3,035 | 2,953 | 2,808 |
| Net premiums earned | 5 | 3,535 | 1,118 | 826 | 799 | 792 | 3,140 | 811 | 791 | 783 | 754 | 2,993 | 771 | 2,959 | 2,845 | 2,697 |
| Total claims | 6 | 2,355 | 709 | 552 | 558 | 536 | 2,180 | 583 | 575 | 532 | 490 | 2,170 | 520 | 2,187 | 1,975 | 1,685 |
| Total expenses | 7 | 1,002 | 317 | 225 | 236 | 224 | 883 | 224 | 212 | 228 | 219 | 802 | 212 | 808 | 778 | 770 |
| Underwriting income (loss) | 8 | 178 | 92 | 49 | 5 | 32 | 77 | 5 | 5 | 22 | 45 | 21 | 40 | (36) | 93 | 242 |
| Ratios: | | | | | | | | | | | | | | | | |
| Total claims | 9 | 66.6% | 63.4% | 66.8% | 69.9% | 67.7% | 69.4% | 71.8% | 72.6% | 68.0% | 65.0% | 72.5% | 67.4% | 73.9% | 69.4% | 62.5% |
| Total expenses | 10 | 28.4% | 28.3% | 27.2% | 29.5% | 28.3% | 28.1% | 27.6% | 26.7% | 29.2% | 29.0% | 26.8% | 27.5% | 27.3% | 27.3% | 28.6% |
| Combined | 11 | 95.0% | 91.7% | 94.0% | 99.4% | 96.0% | 97.6% | 99.4% | 99.3% | 97.2% | 94.0% | 99.3% | 94.9% | 101.2% | 96.7% | 91.0% |
| Impact of the change in discounting rate on claims (MYA) | 12 | 53 | (0) | 44 | 20 | (11) | 24 | (18) | 25 | 20 | (2) | 27 | (8) | 32 | (13) | - |
| Personal auto | | | | | | | | | | | | | | | | |
| Direct premiums written (excluding pools) | 13 | 2,419 | 665 | 622 | 674 | 458 | 2,236 | 494 | 626 | 665 | 452 | 2,127 | 475 | 2,057 | 2,058 | 1,969 |
| Net premiums earned | 14 | 2,406 | 754 | 563 | 549 | 539 | 2,158 | 557 | 545 | 539 | 517 | 2,066 | 531 | 2,068 | 2,008 | 1,911 |
| Total claims | 15 | 1,583 | 514 | 353 | 326 | 391 | 1,575 | 436 | 399 | 374 | 366 | 1,473 | 391 | 1,472 | 1,401 | 1,171 |
| Total expenses | 16 | 605 | 189 | 134 | 145 | 136 | 541 | 137 | 127 | 142 | 135 | 488 | 130 | 510 | 496 | 497 |
| Underwriting income (loss) | 17 | 218 | 51 | 76 | 79 | 12 | 42 | (17) | 20 | 23 | 16 | 105 | 10 | 85 | 111 | 242 |
| Ratios: | | | | | | | | | | | | | | | | |
| Total claims | 18 | 65.8% | 68.2% | 62.6% | 59.3% | 72.4% | 73.0% | 78.4% | 73.1% | 69.3% | 70.8% | 71.3% | 73.7% | 71.2% | 69.8% | 61.3% |
| Total expenses | 19 | 25.1% | 25.1% | 23.8% | 26.4% | 25.3% | 25.1% | 24.6% | 23.2% | 26.4% | 26.2% | 23.6% | 24.4% | 24.7% | 24.7% | 26.0% |
| Combined | 20 | 90.9% | 93.3% | 86.4% | 85.7% | 97.7% | 98.0% | 103.0% | 96.4% | 95.7% | 97.0% | 94.9% | 98.0% | 95.9% | 94.5% | 87.3% |
| Impact of the change in discounting rate on claims (MYA) | 21 | 49 | 0 | 40 | 19 | (10) | 23 | (17) | 23 | 19 | (2) | 25 | (8) | 30 | (12) | - |
| Personal property | | | | | | | | | | | | | | | | |
| Direct premiums written (excluding pools) | 22 | 1,208 | 363 | 312 | 321 | 212 | 1,072 | 257 | 303 | 311 | 202 | 994 | 240 | 953 | 904 | 842 |
| Net premiums earned | 23 | 1,129 | 363 | 263 | 250 | 253 | 982 | 255 | 246 | 244 | 237 | 926 | 240 | 891 | 837 | 785 |
| Total claims | 24 | 772 | 195 | 200 | 232 | 145 | 605 | 146 | 176 | 159 | 124 | 697 | 129 | 715 | 574 | 513 |
| Total expenses | 25 | 397 | 127 | 90 | 91 | 88 | 342 | 87 | 85 | 86 | 83 | 313 | 82 | 297 | 282 | 273 |
| Underwriting income (loss) | 26 | (40) | 41 | (27) | (74) | 20 | 35 | 21 | (15) | (1) | 29 | (84) | 29 | (121) | (19) | (0) |
| Ratios: | | | | | | | | | | | | | | | | |
| Total claims | 27 | 68.4% | 53.6% | 75.9% | 93.0% | 57.5% | 61.7% | 57.4% | 71.5% | 65.0% | 52.6% | 75.2% | 53.5% | 80.2% | 68.6% | 65.3% |
| Total expenses | 28 | 35.1% | 35.0% | 34.4% | 36.5% | 34.8% | 34.8% | 34.3% | 34.5% | 35.3% | 35.2% | 33.8% | 34.3% | 33.4% | 33.7% | 34.7% |
| Combined | 29 | 103.5% | 88.6% | 110.3% | 129.5% | 92.3% | 96.5% | 91.7% | 105.9% | 100.3% | 87.8% | 109.0% | 87.8% | 113.5% | 102.2% | 100.0% |
| Impact of the change in discounting rate on claims (MYA) | 30 | 4 | (0) | 4 | 1 | (1) | 1 | (1) | -1 | 1 | (0) | 1 | (1) | 2 | (1) | - |

Underwriting results by lines of business - Commercial lines
(in millions of dollars except as otherwise noted - Unaudited)

Table 6

| | IFRS | | | | | | | | | | Canadian GAAP | | | | | |
|--|-----------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|---------------|--------------|--------------|--------------|
| | 2011 | | | | | 2010 | | | | | 2009 | | 2008 | 2007 | 2006 | |
| | # | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Annual | Annual | Annual |
| Commercial insurance | | | | | | | | | | | | | | | | |
| Direct premiums written | | | | | | | | | | | | | | | | |
| Commercial auto | 1 | 396 | 130 | 83 | 108 | 76 | 336 | 85 | 79 | 101 | 71 | 322 | 80 | 318 | 321 | 328 |
| Commercial P&C | 2 | 1,076 | 419 | 209 | 251 | 197 | 854 | 224 | 199 | 242 | 190 | 832 | 217 | 818 | 825 | 855 |
| Industry pools | 3 | 0 | (0) | 0 | 0 | - | 0 | (0) | - | 0 | 0 | 0 | - | 0 | 1 | - |
| Total | 4 | 1,472 | 549 | 292 | 359 | 273 | 1,190 | 309 | 278 | 342 | 261 | 1,154 | 297 | 1,136 | 1,147 | 1,183 |
| Net premiums earned | 5 | 1,345 | 498 | 295 | 276 | 276 | 1,092 | 280 | 275 | 272 | 265 | 1,062 | 265 | 1,081 | 1,087 | 1,130 |
| Total claims | 6 | 762 | 294 | 176 | 141 | 150 | 585 | 163 | 148 | 129 | 145 | 666 | 154 | 569 | 629 | 577 |
| Total expenses | 7 | 489 | 179 | 103 | 107 | 99 | 389 | 100 | 95 | 99 | 95 | 364 | 95 | 358 | 361 | 392 |
| Underwriting income (loss) | 8 | 94 | 25 | 15 | 28 | 26 | 117 | 17 | 32 | 44 | 24 | 33 | 16 | 153 | 96 | 162 |
| Ratios: | | | | | | | | | | | | | | | | |
| Total claims | 9 | 56.7% | 59.0% | 59.8% | 51.2% | 54.5% | 53.6% | 58.1% | 54.0% | 47.4% | 54.9% | 62.7% | 58.1% | 52.7% | 57.9% | 51.0% |
| Total expenses | 10 | 36.3% | 36.0% | 35.1% | 38.8% | 35.9% | 35.7% | 35.7% | 34.6% | 36.4% | 36.0% | 34.2% | 35.8% | 33.2% | 33.2% | 34.7% |
| Combined | 11 | 93.0% | 95.0% | 94.9% | 90.0% | 90.4% | 89.3% | 93.9% | 88.5% | 83.8% | 90.9% | 96.9% | 93.4% | 85.5% | 91.1% | 85.7% |
| Impact of the change in discounting rate on claims (MYA) | 12 | 28 | (0) | 23 | 11 | (5) | 13 | (10) | 13 | 11 | (1) | 15 | (5) | 18 | (7) | - |
| Commercial auto | | | | | | | | | | | | | | | | |
| Direct premiums written | 13 | 396 | 130 | 83 | 108 | 76 | 336 | 85 | 79 | 101 | 71 | 322 | 80 | 318 | 322 | 327 |
| Net premiums earned | 14 | 384 | 130 | 88 | 84 | 82 | 326 | 84 | 83 | 81 | 78 | 315 | 80 | 319 | 320 | 327 |
| Total claims | 15 | 217 | 82 | 48 | 36 | 51 | 183 | 54 | 43 | 35 | 50 | 162 | 33 | 191 | 211 | 188 |
| Total expenses | 16 | 115 | 39 | 25 | 27 | 24 | 97 | 25 | 24 | 25 | 24 | 89 | 23 | 87 | 89 | 96 |
| Underwriting income (loss) | 17 | 52 | 9 | 15 | 21 | 7 | 46 | 5 | 16 | 20 | 4 | 64 | 24 | 41 | 20 | 43 |
| Ratios: | | | | | | | | | | | | | | | | |
| Total claims | 18 | 56.7% | 63.2% | 54.5% | 43.5% | 62.2% | 56.1% | 64.5% | 51.8% | 43.6% | 64.4% | 51.5% | 41.2% | 59.9% | 66.0% | 57.4% |
| Total expenses | 19 | 29.8% | 29.8% | 28.3% | 31.9% | 29.5% | 29.9% | 29.4% | 28.7% | 31.0% | 30.6% | 28.3% | 29.2% | 27.3% | 27.7% | 29.4% |
| Combined | 20 | 86.5% | 93.0% | 82.8% | 75.4% | 91.7% | 86.0% | 94.0% | 80.4% | 74.6% | 95.0% | 79.8% | 70.4% | 87.2% | 93.7% | 86.9% |
| Impact of the change in discounting rate on claims (MYA) | 21 | 7 | 0 | 6 | 3 | (1) | 3 | (2) | 3 | 3 | (0) | 4 | (1) | 5 | (2) | - |
| Commercial P&C | | | | | | | | | | | | | | | | |
| Direct premiums written | 22 | 1,076 | 419 | 209 | 251 | 197 | 854 | 224 | 199 | 242 | 190 | 832 | 217 | 818 | 825 | 855 |
| Net premiums earned | 23 | 961 | 368 | 207 | 192 | 194 | 766 | 196 | 192 | 191 | 186 | 747 | 185 | 762 | 767 | 803 |
| Total claims | 24 | 545 | 212 | 128 | 105 | 100 | 403 | 109 | 106 | 94 | 95 | 504 | 121 | 378 | 418 | 389 |
| Total expenses | 25 | 374 | 141 | 79 | 80 | 75 | 292 | 76 | 71 | 74 | 71 | 275 | 71 | 271 | 273 | 295 |
| Underwriting income (loss) | 26 | 42 | 15 | (0) | 7 | 19 | 71 | 12 | 15 | 24 | 20 | (31) | (7) | 112 | 76 | 119 |
| Ratios: | | | | | | | | | | | | | | | | |
| Total claims | 27 | 56.7% | 57.5% | 62.0% | 54.5% | 51.3% | 52.6% | 55.4% | 54.9% | 49.0% | 50.9% | 67.4% | 65.4% | 49.7% | 54.5% | 48.4% |
| Total expenses | 28 | 38.9% | 38.2% | 38.0% | 41.7% | 38.6% | 38.1% | 38.4% | 37.1% | 38.6% | 38.3% | 36.7% | 38.6% | 35.6% | 35.5% | 36.8% |
| Combined | 29 | 95.6% | 95.7% | 100.0% | 96.2% | 89.9% | 90.7% | 93.8% | 92.0% | 87.6% | 89.2% | 104.1% | 104.0% | 85.3% | 90.1% | 85.2% |
| Impact of the change in discounting rate on claims (MYA) | 30 | 21 | (0) | 17 | 8 | (4) | 9 | (7) | 10 | 8 | (1) | 11 | (3) | 13 | (5) | - |

Investment income and net investment gains (losses)

(in millions of dollars except as otherwise noted - Unaudited)

Table 7

| | IFRS | | | | | | | | | | Canadian GAAP | | | | | |
|--|------|--------|------|-------|------|------|--------|------|------|------|---------------|--------|------|---------|--------|--------|
| | # | 2011 | | | | | 2010 | | | | | 2009 | | 2008 | 2007 | 2006 |
| | | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Q3 | Q2 | Q1 | Annual | Q4 | Annual | Annual | Annual |
| Investment income | | | | | | | | | | | | | | | | |
| Interest | | | | | | | | | | | | | | | | |
| Debt securities | 1 | 200 | 70 | 45 | 43 | 42 | 172 | 42 | 43 | 43 | 43 | 176 | 46 | 187 | 197 | 194 |
| Loans | 2 | 21 | 6 | 5 | 5 | 5 | 19 | 5 | 5 | 5 | 5 | 2 | 1 | 1 | 1 | 1 |
| Total interest income | 3 | 221 | 76 | 50 | 48 | 47 | 191 | 47 | 48 | 48 | 48 | 178 | 47 | 188 | 198 | 195 |
| Dividend | | | | | | | | | | | | | | | | |
| Preferred shares | 4 | 64 | 17 | 15 | 18 | 15 | 68 | 17 | 17 | 18 | 17 | 80 | 21 | 77 | 77 | 71 |
| Common shares | 5 | 67 | 19 | 15 | 15 | 17 | 58 | 16 | 14 | 15 | 13 | 50 | 15 | 80 | 89 | 76 |
| Total dividend income | 6 | 131 | 36 | 30 | 33 | 32 | 126 | 33 | 31 | 33 | 30 | 131 | 36 | 157 | 167 | 147 |
| Total | 7 | 352 | 111 | 80 | 80 | 79 | 317 | 80 | 79 | 81 | 78 | 309 | 83 | 345 | 364 | 342 |
| Expenses | 8 | (26) | (8) | (6) | (6) | (6) | (22) | (7) | (5) | (5) | (5) | (17) | (5) | (16) | (19) | (21) |
| Net investment income | 9 | 326 | 103 | 74 | 74 | 73 | 295 | 73 | 74 | 76 | 73 | 292 | 78 | 329 | 345 | 321 |
| Market based yield on investment | 10 | 4.0% | 3.9% | 3.8% | 4.2% | 4.0% | 4.2% | 4.1% | 4.1% | 4.4% | 4.1% | 4.5% | 4.4% | 5.0% | 5.1% | 4.8% |
| Net investment gains (losses) | | | | | | | | | | | | | | | | |
| Fixed income securities AFS | 1 | 30 | 16 | 11 | 3 | 0 | 27 | 7 | 14 | 1 | 6 | 11 | 4 | -11 | -39 | 24 |
| Fixed income securities FVTPL | 2 | 63 | -1 | 59 | 27 | -22 | 22 | -36 | 33 | 29 | -4 | -3 | -18 | 28 | -21 | 0 |
| Preferred shares AFS | 3 | 110 | 15 | 37 | 39 | 19 | 64 | 9 | 24 | 12 | 19 | -4 | -0 | -19 | -18 | 0 |
| Common shares AFS | 4 | 60 | -17 | -16 | 11 | 83 | 84 | 35 | 8 | 16 | 25 | -108 | -6 | -305 | 109 | 166 |
| Common shares FVTPL | 5 | -39 | 26 | -75 | -14 | 25 | 30 | 29 | 30 | -58 | 30 | 153 | 5 | -110 | -1 | 7 |
| Derivatives (including embedded derivatives) | 6 | -36 | -58 | 62 | 2 | -42 | -45 | -29 | -42 | 63 | -36 | -216 | 7 | 119 | 45 | -14 |
| Sale of subsidiaries and other | 7 | 16 | 13 | 0 | 4 | -1 | -1 | -2 | 0 | -0 | 1 | -5 | -5 | 10 | -1 | 10 |
| Total | 8 | 204 | -7 | 78 | 71 | 62 | 182 | 13 | 66 | 63 | 40 | -173 | -13 | -288 | 74 | 194 |
| Change in fair value of AFS securities | | | | | | | | | | | | | | | | |
| Fixed income securities | 1 | 76 | 19 | 57 | 21 | (20) | 32 | (32) | 31 | 33 | 0 | (2) | (21) | 9 | (52) | - |
| Preferred shares | 2 | 3 | 13 | (51) | 2 | 38 | 79 | 26 | 72 | (23) | 5 | 357 | 2 | (401) | (215) | - |
| Common shares | 3 | (37) | 64 | (116) | (29) | 44 | 146 | 76 | 87 | (42) | 25 | 69 | 55 | (409) | (29) | - |
| Total fair value change of AFS securities | 4 | 42 | 96 | (110) | (6) | 62 | 257 | 70 | 190 | (32) | 29 | 425 | 36 | (801) | (296) | - |
| Total comprehensive net investment gains (losses) | 5 | 246 | 89 | -32 | 65 | 124 | 439 | 83 | 256 | 31 | 69 | 253 | 22 | (1,089) | (223) | - |

Consolidated balance sheet, financial condition and key ratios

Table 8

(in millions of dollars except as otherwise noted - Unaudited)

| | # | IFRS | | | | | | | | Canadian GAAP | | | | | | | | | | |
|---|----|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|---------------|--------------|---------------|---------------|--|--|--|
| | | 2011 | | | | 2010 | | | | 2009 | 2008 | 2007 | 2006 | | | | | | | |
| | | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Annual | Annual | Annual | Annual | | | | | | | |
| Summary balance sheet | | | | | | | | | | | | | | | | | | | | |
| As at the periods ended | | | | | | | | | | | | | | | | | | | | |
| Investments | | | | | | | | | | | | | | | | | | | | |
| Cash and cash equivalents | 1 | 206 | 173 | 12 | 78 | 138 | 247 | 99 | 175 | | | | | 60 | 510 | 8 | 126 | | | |
| Debt securities | 2 | 7,887 | 7,657 | 4,706 | 4,673 | 4,821 | 4,757 | 4,692 | 4,450 | 4,784 | 3,833 | 3,887 | 3,972 | 4,784 | 3,833 | 3,887 | 3,972 | | | |
| Preferred shares | 3 | 1,281 | 1,655 | 1,558 | 1,584 | 1,504 | 1,489 | 1,486 | 1,523 | 1,582 | 1,220 | 1,431 | 1,460 | 1,582 | 1,220 | 1,431 | 1,460 | | | |
| Common shares | 4 | 2,051 | 1,937 | 2,018 | 1,933 | 1,877 | 1,784 | 1,622 | 1,510 | 1,312 | 799 | 1,718 | 1,581 | 1,312 | 799 | 1,718 | 1,581 | | | |
| Loans | 5 | 403 | 405 | 331 | 325 | 314 | 320 | 318 | 323 | 319 | 242 | 188 | 214 | 319 | 242 | 188 | 214 | | | |
| Total | 6 | 11,828 | 11,827 | 8,625 | 8,593 | 8,653 | 8,596 | 8,217 | 7,981 | 8,057 | 6,605 | 7,231 | 7,353 | 8,057 | 6,605 | 7,231 | 7,353 | | | |
| Accrued investment income | 7 | 66 | 93 | 45 | 58 | 43 | 59 | 41 | 58 | 43 | 35 | 46 | 51 | 43 | 35 | 46 | 51 | | | |
| Investments in associates and joint ventures | 8 | 241 | 240 | 136 | 120 | 119 | 118 | 109 | 100 | 98 | 64 | 51 | 44 | 98 | 64 | 51 | 44 | | | |
| Premium receivables | 9 | 2,487 | 2,548 | 1,850 | 1,635 | 1,762 | 1,806 | 1,757 | 1,541 | 1,641 | 1,469 | 1,441 | 1,367 | 1,641 | 1,469 | 1,441 | 1,367 | | | |
| Reinsurance assets | 10 | 410 | 435 | 311 | 221 | 235 | 247 | 219 | 243 | 261 | 224 | 273 | 288 | 261 | 224 | 273 | 288 | | | |
| Income taxes receivable | 11 | 58 | 38 | 11 | 10 | 52 | 57 | 44 | 29 | 40 | 221 | 168 | 54 | 40 | 221 | 168 | 54 | | | |
| Assets classified as held for sale | 12 | 1,631 | 1,463 | | | | | | | | | | | | | | | | | |
| Deferred tax assets | 13 | 158 | 198 | 77 | 80 | 29 | 55 | 104 | 114 | 38 | 54 | 69 | 119 | 38 | 54 | 69 | 119 | | | |
| Deferred acquisition costs | 14 | 652 | 660 | 437 | 398 | 420 | 426 | 413 | 375 | 396 | 382 | 380 | 373 | 396 | 382 | 380 | 373 | | | |
| Other assets | 15 | 293 | 378 | 340 | 357 | 335 | 362 | 373 | 329 | 393 | 372 | 397 | 405 | 393 | 372 | 397 | 405 | | | |
| Property and equipment | 16 | 67 | 62 | 45 | 45 | 46 | 46 | 46 | 47 | 46 | 49 | 51 | 55 | 46 | 49 | 51 | 55 | | | |
| Intangible assets | 17 | 1,068 | 1,072 | 174 | 172 | 169 | 156 | 162 | 162 | 160 | 136 | 122 | 106 | 160 | 136 | 122 | 106 | | | |
| Goodwill | 18 | 794 | 752 | 218 | 217 | 211 | 178 | 189 | 184 | 179 | 161 | 160 | 162 | 179 | 161 | 160 | 162 | | | |
| Total assets | 19 | 19,753 | 19,766 | 12,269 | 11,906 | 12,075 | 12,106 | 11,674 | 11,163 | 11,351 | 9,773 | 10,390 | 10,377 | 11,351 | 9,773 | 10,390 | 10,377 | | | |
| Claims liabilities | 20 | 6,886 | 6,858 | 4,541 | 4,393 | 4,378 | 4,423 | 4,270 | 4,232 | 4,270 | 4,065 | 3,989 | 3,824 | 4,270 | 4,065 | 3,989 | 3,824 | | | |
| Unearned premiums | 21 | 3,790 | 3,876 | 2,662 | 2,432 | 2,586 | 2,656 | 2,577 | 2,337 | 2,464 | 2,367 | 2,333 | 2,264 | 2,464 | 2,367 | 2,333 | 2,264 | | | |
| Financial liabilities related to investments | 22 | 532 | 856 | 801 | 828 | 716 | 730 | 703 | 495 | 280 | 9 | 117 | 61 | 280 | 9 | 117 | 61 | | | |
| Income taxes payable | 23 | 17 | 32 | 31 | 78 | 78 | 92 | 95 | 95 | 102 | 7 | 33 | 24 | 102 | 7 | 33 | 24 | | | |
| Liabilities directly associated with assets classified as held for sale | 24 | 1,330 | 1,170 | | | | | | | | | | | | | | | | | |
| Deferred tax liabilities | 25 | 123 | 149 | 22 | 23 | 28 | 21 | 15 | 16 | 26 | - | - | - | 26 | - | - | - | | | |
| Other liabilities | 26 | 1,441 | 1,290 | 774 | 708 | 824 | 796 | 737 | 671 | 829 | 693 | 745 | 784 | 829 | 693 | 745 | 784 | | | |
| Debt outstanding | 27 | 1,293 | 1,293 | 496 | 496 | 496 | 496 | 496 | 496 | 398 | - | - | - | 398 | - | - | - | | | |
| Total liabilities | 28 | 15,412 | 15,524 | 9,327 | 8,958 | 9,105 | 9,214 | 8,892 | 8,342 | 8,369 | 7,141 | 7,218 | 6,957 | 8,369 | 7,141 | 7,218 | 6,957 | | | |
| Common shares | 29 | 1,889 | 1,890 | 969 | 970 | 993 | 1,000 | 1,012 | 1,027 | 1,061 | 1,061 | 1,102 | 1,184 | 1,061 | 1,061 | 1,102 | 1,184 | | | |
| Preferred shares | 30 | 489 | 489 | | | | | | | | | | | | | | | | | |
| Contributed surplus | 31 | 115 | 107 | 101 | 100 | 96 | 93 | 87 | 85 | 83 | 88 | 97 | 94 | 83 | 88 | 97 | 94 | | | |
| Retained earnings | 32 | 1,642 | 1,746 | 1,689 | 1,613 | 1,565 | 1,558 | 1,538 | 1,495 | 1,902 | 1,929 | 2,091 | 2,143 | 1,902 | 1,929 | 2,091 | 2,143 | | | |
| Accumulated other comprehensive income (loss) | 33 | 206 | 10 | 183 | 265 | 315 | 242 | 144 | 214 | (64) | (446) | (118) | - | (64) | (446) | (118) | - | | | |
| Total equity | 34 | 4,341 | 4,242 | 2,942 | 2,948 | 2,970 | 2,892 | 2,781 | 2,821 | 2,983 | 2,633 | 3,172 | 3,421 | 2,983 | 2,633 | 3,172 | 3,421 | | | |
| Common shares issued and outstanding (in thousands) | 35 | 129,553 | 129,553 | 109,429 | 109,556 | 112,180 | 112,954 | 114,356 | 115,997 | 119,907 | 119,907 | 124,473 | 133,732 | 119,907 | 119,907 | 124,473 | 133,732 | | | |
| Common shares repurchased for cancellation (in thousands) | 36 | - | - | 127 | 2,624 | 775 | 1,402 | 1,641 | 3,909 | - | 4,566 | 9,259 | - | - | 4,566 | 9,259 | - | | | |
| Preferred shares issued and outstanding (in thousands) | 37 | 20,000 | 20,000 | | | | | | | | | | | | | | | | | |
| Book value per common share (in \$) | 38 | 29.73 | 28.97 | 26.89 | 26.91 | 26.47 | 25.61 | 24.32 | 24.32 | 24.88 | 21.96 | 25.48 | 25.58 | 24.88 | 21.96 | 25.48 | 25.58 | | | |
| Debt to total capital | 39 | 22.9% | 23.4% | 14.4% | 14.4% | 14.3% | 14.6% | 15.1% | 15.0% | 11.8% | 0.0% | 0.0% | 0.0% | 11.8% | 0.0% | 0.0% | 0.0% | | | |
| Credit rating of Intact Financial Corporation | | | | | | | | | | | | | | | | | | | | |
| A.M. Best (under review) | 40 | a- | a- | a- | a- | a- | a- | a- | a- | a- | a- | a- | a- | a- | a- | a- | a- | | | |
| Moody's | 41 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | A3 | | | |
| DBRS | 42 | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | A(low) | | | |
| Financial strength rating of the insurance subsidiaries of IFC | | | | | | | | | | | | | | | | | | | | |
| A.M. Best (under review) | 43 | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | A+ | | | |
| Moody's | 44 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | Aa3 | | | |
| Financial strength rating of the insurance subsidiaries of AXA Canada | | | | | | | | | | | | | | | | | | | | |
| A.M. Best (under review) | 45 | A | A | | | | | | | | | | | | | | | | | |

Capital management, MCT and key Ratios

Table 9

(in millions of dollars except as otherwise noted - Unaudited)

| As at the periods ended | | 2011 | | | | 2010 | | | | 2009 | 2008 | 2007 | 2006 | |
|-----------------------------------|-------------------------------------|------|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Excess capital | | # | Q4 ⁽¹⁾ | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | Annual | Annual | Annual | Annual |
| Minimum capital test (MCT) | | | | | | | | | | | | | | |
| | Capital available | 1 | 3,285 | 3,362 | 2,859 | 2,854 | 2,969 | 2,828 | 2,675 | 2,792 | 2,729 | 2,097 | 2,250 | 2,434 |
| | Capital required (at 100% MCT) | 2 | 1,668 | 1,664 | 1,257 | 1,210 | 1,272 | 1,270 | 1,229 | 1,179 | 1,177 | 1,023 | 1,198 | 1,159 |
| | Excess capital in P&C companies | 3 | 1,617 | 1,698 | 1,602 | 1,644 | 1,697 | 1,558 | 1,446 | 1,612 | 1,552 | 1,074 | 1,053 | 1,275 |
| | MCT % | 4 | 196.9% | 202.0% | 227.5% | 235.8% | 233.4% | 222.7% | 217.6% | 236.7% | 231.9% | 205.0% | 187.9% | 210.0% |
| | Excess over 150% (regulatory) | 5 | 783 | 866 | 974 | 1,039 | 1,061 | 923 | 831 | 1,023 | 964 | 562 | 454 | 695 |
| Total excess capital | | | | | | | | | | | | | | |
| | Excess over 170% in P&C companies | 6 | 449 | 533 | 723 | 797 | 807 | 669 | 586 | 787 | 728 | 358 | 214 | 464 |
| | Excess capital (deficit) at holding | 7 | -14 | 1 | 35 | -13 | 2 | 131 | 181 | 79 | 130 | 70 | 488 | 765 |
| | Total excess capital | 8 | 435 | 534 | 758 | 784 | 809 | 800 | 766 | 866 | 859 | 428 | 702 | 1,229 |

(1) Estimated

Investments

(in millions of dollars except as otherwise noted - Unaudited)

Table 10

(At carrying value)

As at the periods ended

Cash, net of bank overdrafts
Short term notes less than 90 days

Total cash and cash equivalents

Fixed income portfolio (1)

Canadian federal government and agency
Canadian provincial and municipal
Supra-National and Foreign
Asset backed/Mortgage backed securities
Corporate
Private placements
Total

Preferred shares

Total as reported on the balance sheet
Embedded derivatives
Net asset value attributable to third party unit holders
Total net
Financials
Telecommunication services
Energy
Utilities
Consumer discretionary
Other sectors

Common shares (1)

Total as reported on the balance sheet
Equity sold short positions
Net asset value attributable to third party unit holders
Total net
Energy
Financials
Telecommunication services
Consumer discretionary
Industrials
Other sectors

Loans

Total Investments per balance sheet

(sum of line # 3,10,11,21,31)

Net investments (sum of line # 3,10,14,24,31)

Fixed income securities by credit quality

AAA
AA
A
BBB
BB and lower (incl. Not rated)
Total

Fixed income securities by maturity

< 1 year
1-5 years
5-10 years
Over 10 years
Total

Preferred shares by credit quality, net

P1
P2
P3
Not rated
Total

| # | IFRS | |
|---|----------------|----------------|
| | 2011 Annual | 2010 Annual |
| 1 | 164 | -32 |
| 2 | 42 | 170 |
| 3 | 206 | 138 |

| | | | | |
|----|-------|--------|-------|--------|
| 4 | 1,864 | 23.6% | 1,577 | 32.7% |
| 5 | 2,622 | 33.2% | 1,343 | 27.8% |
| 6 | 522 | 6.6% | 380 | 7.9% |
| 7 | 236 | 3.0% | 53 | 1.1% |
| 8 | 2,643 | 33.5% | 1,465 | 30.4% |
| 9 | 0 | 0.0% | 4 | 0.1% |
| 10 | 7,887 | 100.0% | 4,821 | 100.0% |

| | | | | |
|----|-------|-------|-----|-------|
| 11 | 1,281 | 1,503 | | |
| 12 | -67 | -67 | | |
| 13 | 0 | -185 | | |
| 14 | 1,214 | 1,251 | | |
| 15 | 954 | 78.6% | 989 | 79.0% |
| 16 | 103 | 8.5% | 112 | 8.9% |
| 17 | 94 | 7.8% | 58 | 4.7% |
| 18 | 53 | 4.4% | 56 | 4.5% |
| 19 | 7 | 0.6% | 29 | 2.3% |
| 20 | 2 | 0.2% | 8 | 0.6% |

| | | | | |
|----|-------|-------|-----|-------|
| 21 | 2,051 | 1,877 | | |
| 22 | -368 | -397 | | |
| 23 | -67 | -40 | | |
| 24 | 1,616 | 1,439 | | |
| 25 | 681 | 42.1% | 395 | 27.5% |
| 26 | 320 | 19.8% | 420 | 29.2% |
| 27 | 221 | 13.7% | 152 | 10.5% |
| 28 | 103 | 6.4% | 85 | 5.9% |
| 29 | 85 | 5.3% | 125 | 8.7% |
| 30 | 207 | 12.8% | 263 | 18.3% |

| | | |
|----|-----|-----|
| 31 | 403 | 314 |
|----|-----|-----|

| | | |
|----|--------|-------|
| 32 | 11,827 | 8,653 |
|----|--------|-------|

| | | |
|----|--------|-------|
| 33 | 11,325 | 7,964 |
|----|--------|-------|

| | | | | |
|----|-------|--------|-------|--------|
| 34 | 2,777 | 35.2% | 2,064 | 42.8% |
| 35 | 2,955 | 37.5% | 1,616 | 33.5% |
| 36 | 2,008 | 25.5% | 1,076 | 22.3% |
| 37 | 128 | 1.6% | 64 | 1.3% |
| 38 | 19 | 0.2% | - | 0.0% |
| 39 | 7,887 | 100.0% | 4,821 | 100.0% |

| | | | | |
|----|-------|--------|-------|--------|
| 40 | 986 | 12.5% | 709 | 14.7% |
| 41 | 4,135 | 52.4% | 2,639 | 54.7% |
| 42 | 2,344 | 29.7% | 1,338 | 27.8% |
| 43 | 421 | 5.3% | 134 | 2.8% |
| 44 | 7,887 | 100.0% | 4,821 | 100.0% |

| | | | | |
|----|-------|--------|-------|--------|
| 45 | 652 | 53.7% | 666 | 53.2% |
| 46 | 374 | 30.8% | 334 | 26.7% |
| 47 | 187 | 15.4% | 246 | 19.6% |
| 48 | 1 | 0.1% | 6 | 0.5% |
| 49 | 1,214 | 100.0% | 1,252 | 100.0% |

| Canadian GAAP | |
|----------------|----------------|
| 2009 Annual | 2008 Annual |
| -33 | 27 |
| 93 | 483 |
| 60 | 510 |

| | | | |
|-------|--------|-------|--------|
| 2,124 | 44.4% | 1,415 | 36.9% |
| 968 | 20.2% | 589 | 15.4% |
| 377 | 7.9% | 448 | 11.7% |
| 103 | 2.2% | 285 | 7.4% |
| 1,207 | 25.2% | 1,089 | 28.4% |
| 6 | 0.1% | 6 | 0.2% |
| 4,784 | 100.0% | 3,833 | 100.0% |

| | | | |
|-------|-------|-----|-------|
| 1,582 | 1,220 | | |
| -67 | -5 | | |
| -110 | -26 | | |
| 1,406 | 1,189 | | |
| 1,139 | 81.0% | 957 | 80.5% |
| 104 | 7.4% | 80 | 6.7% |
| 37 | 2.7% | 30 | 2.5% |
| 67 | 4.8% | 68 | 5.7% |
| 32 | 2.3% | 22 | 1.8% |
| 25 | 1.8% | 33 | 2.7% |

| | | | |
|-------|-------|-----|-------|
| 1,312 | 799 | | |
| -183 | 0 | | |
| -17 | -7 | | |
| 1,111 | 792 | | |
| 246 | 22.2% | 171 | 21.5% |
| 364 | 32.8% | 286 | 36.1% |
| 101 | 9.1% | 87 | 10.9% |
| 74 | 6.7% | 77 | 9.8% |
| 106 | 9.5% | 38 | 4.8% |
| 220 | 19.8% | 134 | 16.9% |

| | |
|-----|-----|
| 318 | 242 |
|-----|-----|

| | |
|-------|-------|
| 8,056 | 6,604 |
|-------|-------|

| | |
|-------|-------|
| 7,679 | 6,565 |
|-------|-------|

| | | | |
|-------|--------|-------|--------|
| 2,674 | 55.9% | 2,396 | 62.5% |
| 1,187 | 24.8% | 583 | 15.2% |
| 846 | 17.7% | 751 | 19.6% |
| 76 | 1.6% | 102 | 2.7% |
| - | 0.0% | - | 0.0% |
| 4,784 | 100.0% | 3,833 | 100.0% |

| | | | |
|-------|--------|-------|--------|
| 352 | 7.4% | 473 | 12.3% |
| 3,045 | 63.7% | 2,237 | 58.4% |
| 1,179 | 24.6% | 514 | 13.4% |
| 208 | 4.4% | 608 | 15.9% |
| 4,784 | 100.0% | 3,833 | 100.0% |

| | | | |
|-------|-------|-------|--------|
| 855 | 60.8% | 774 | 65.1% |
| 262 | 18.6% | 286 | 24.0% |
| 289 | 20.5% | 128 | 10.8% |
| - | 0.0% | 1 | 0.1% |
| 1,405 | 99.9% | 1,189 | 100.0% |

Notes :

(1) Hedging positions excluded.

Accumulated other comprehensive income
(in millions of dollars except as otherwise noted - Unaudited)

Table 11

| | IFRS | | Canadian GAAP | |
|--|--------|--------|---------------|--------|
| | 2011 | 2010 | 2009 | 2008 |
| | Annual | Annual | Annual | Annual |
| Available for sale investments - Movements in unrealized gains (losses) | | | | |
| Fixed income securities | | | | |
| 1 Opening unrealized gains (losses) | 37 | 22 | 30 | 3 |
| 2 Realized net (gains) losses reclassified to income | -12 | -17 | -18 | 3 |
| 3 Change in fair values | 76 | 32 | 3 | 14 |
| 4 Impairment losses (reversals) | -0 | -1 | 6 | 10 |
| 5 Ending unrealized gains (losses) | 101 | 37 | 22 | 30 |
| Preferred shares | | | | |
| 6 Opening unrealized gains (losses) | 261 | 246 | -523 | -141 |
| 7 Realized net (gains) losses reclassified to income | -122 | -65 | 4 | 13 |
| 8 Change in fair values | 3 | 80 | 358 | -400 |
| 9 Impairment losses (reversals) | 13 | 0 | | 6 |
| 10 Ending unrealized gains (losses) | 156 | 261 | -160 | -523 |
| Common shares | | | | |
| 11 Opening unrealized gains (losses) | 139 | 77 | -141 | -38 |
| 12 Realized net (gains) losses reclassified to income | -112 | -98 | 67 | 67 |
| 13 Change in fair values | -35 | 146 | 64 | -415 |
| 14 Impairment losses (reversals) | 52 | 14 | 46 | 246 |
| 15 Ending unrealized gains (losses) | 44 | 139 | 37 | -141 |
| Derivatives designated as cash flow hedges | | | | |
| 16 Opening unrealized gains (losses) | - | - | - | - |
| 17 Realized net (gains) losses reclassified to income | - | - | - | - |
| 18 Amortization | - | - | - | - |
| 19 Ending unrealized gains (losses) | -8 | - | - | - |
| Net actuarial gains (losses) on employee future benefit plans | | | | |
| 20 Opening net actuarial gains (losses) | -42 | - | | |
| 21 Net actuarial (gains) losses on employee future benefit plans | -139 | -42 | | |
| 22 Ending net actuarial gains (losses) | -181 | -42 | | |
| Total before income tax | | | | |
| 23 Opening AOCI | 395 | 345 | -633 | -176 |
| 24 Realized net (gains) losses reclassified to income | -246 | -179 | 54 | 83 |
| 25 Change in fair values | 44 | 258 | 425 | -801 |
| 26 Impairment losses (reversals) | 65 | 14 | 52 | 262 |
| 27 Derivatives designated as cash flow hedges | -8 | - | - | - |
| 28 Net actuarial (gains) losses on employee future benefit plans | -139 | -42 | - | - |
| 29 Ending AOCI | 112 | 396 | -102 | -633 |
| Tax impact | | | | |
| 30 Opening AOCI | -112 | -99 | 187 | 58 |
| 31 Realized net (gains) losses reclassified to income | 49 | 17 | -8 | -107 |
| 32 Change in fair values | -15 | -22 | -141 | 236 |
| 33 Impairment losses (reversals) | - | - | - | - |
| 34 Derivatives designated as cash flow hedges | 2 | - | - | - |
| 35 Net actuarial (gains) losses on employee future benefit plans | 34 | -9 | - | - |
| 36 Ending AOCI | -42 | -113 | 38 | 187 |
| Total after income tax | | | | |
| 37 Opening AOCI | 314 | 246 | -446 | -118 |
| 38 Realized net (gains) losses reclassified to income | -197 | -162 | 46 | -24 |
| 39 Change in fair values | 29 | 236 | 284 | -565 |
| 40 Impairment losses (reversals) | 65 | 14 | 52 | 262 |
| 41 Derivatives designated as cash flow hedges | -6 | - | - | - |
| 42 Net actuarial (gains) losses on employee future benefit plans | -105 | -51 | - | - |
| 43 Reclasp of employee future benefits net of taxes | 105 | 31 | - | - |
| 44 Ending AOCI | 206 | 314 | -64 | -446 |

Historical Loss Reserve Development
(in millions of dollars except as otherwise noted - Unaudited)

Table 12

| # | Accident Year | | | | | | | | | |
|--|---------------|-------|-------|-------|-------|-------|-------|-------|------|----------|
| | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 & - |
| Excluding MYA | | | | | | | | | | |
| Reserve originally estimated (1) | 2,004 | 1,736 | 1,576 | 1,415 | 1,278 | 1,175 | 1,153 | 1,009 | 862 | 2,004 |
| Reserve re-estimated as of (2) | | | | | | | | | | |
| One year later | 1,869 | 1,656 | 1,550 | 1,415 | 1,273 | 1,117 | 1,012 | 944 | 871 | 2,150 |
| Two years later | | 1,660 | 1,525 | 1,398 | 1,237 | 1,084 | 962 | 854 | 871 | 2,190 |
| Three years later | | | 1,517 | 1,379 | 1,224 | 1,052 | 927 | 835 | 858 | 2,185 |
| Four years later | | | | 1,350 | 1,210 | 1,034 | 903 | 831 | 843 | 2,151 |
| Five years later | | | | | 1,194 | 1,019 | 885 | 807 | 844 | 2,124 |
| Six years later | | | | | | 1,005 | 866 | 801 | 833 | 2,098 |
| Seven years later | | | | | | | 855 | 794 | 819 | 2,077 |
| Eight years later | | | | | | | | 785 | 811 | 2,067 |
| Nine years later | | | | | | | | | 803 | 2,059 |
| Ten years later | | | | | | | | | | 2,063 |
| Cumulative deficiency (redundancy) | | | | | | | | | | |
| | (135) | (76) | (60) | (65) | (84) | (169) | (297) | (224) | (58) | 59 |
| | (9)% | (5)% | (4)% | (5)% | (7)% | (15)% | (27)% | (23)% | (7)% | 3% |
| Development during the three months ended December 31, 2011. | | | | | | | | | | |
| Deficiency (redundancy) of \$(38) (3) | (20) | 1 | 1 | (10) | (2) | (3) | (6) | (3) | (3) | 6 |
| | (1)% | 0% | 0% | (1)% | (0)% | (0)% | (1)% | (0)% | (0)% | 0% |
| Development during the twelve months ended December 31, 2011. | | | | | | | | | | |
| Deficiency (redundancy) of \$(223) (3) | (135) | 4 | (8) | (30) | (16) | (14) | (11) | (9) | (7) | 3 |
| | (9)% | 0% | (1)% | (2)% | (1)% | (1)% | (1)% | (1)% | (1)% | 0% |

(1) Comprises of Intact original reserve, as well as AXA Canada reserve as of September 23, 2011.

(2) The last diagonal is estimated as at December 31, 2011.

(3) Including AXA Canada.

Historical Loss Reserve Development by line of business
(in millions of dollars except as otherwise noted - Unaudited)

Table 13

| Acc. Yr | Personal Auto | Personal Property | Commercial Auto | Commercial P&C | Total |
|--|---------------|-------------------|-----------------|----------------|-------------|
| (Favourable) unfavourable development (excluding MYA) | | | | | |
| 2010 | -95 | -28 | 3 | -14 | -134 |
| 2009 | 2 | -2 | 4 | - | 4 |
| 2008 | -3 | 1 | -2 | -3 | -7 |
| 2007 | -13 | -2 | -5 | -10 | -30 |
| 2006 | -6 | -1 | -4 | -5 | -16 |
| 2005 | -7 | -2 | -2 | -4 | -15 |
| 2004 | -5 | -1 | -1 | -4 | -11 |
| 2003 | -1 | -2 | -5 | -2 | -10 |
| 2002 | -1 | -1 | -1 | -5 | -8 |
| Prior years | 1 | 1 | - | 2 | 4 |
| Total year to date | -128 | -37 | -13 | -45 | -223 |